Walla Walla 8 December 1972

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LEGAL DIVISION

DEC Y 2 1972

WASHINGTON STATE LIQUOR CONTROL BOARD

Mr. Jack Hood W.S.L.C.B. Olympia, Washington

Gentlemen:

We the undersigned are opposed to any change in the present law which would permit beer and wine wholesalers to extend credit terms in any form to beer and wine retailers in the state of Washington.

Since there would no doubt be a sharp increase to the wholesalers cost of doing business, we believe prices on beer and wine would have to also increase. We also believe that there would be more burdens and expense for the already over burdened Washington State Liquor Board. We believe that there would be more chance for chiseling between some wholesalers and retailers. Looking at the wholesalers economic side, we believe that the delivery service that we now have would have to be cut sharply since the wholesaler would be forced to cut manpower, equipment and other costs to help offset his costs of extending credit and loss to those retailers who may have gone out of business leaving the wholesaler "holding the bag."

In our opinion, any change in our present law on this matter would be detrimental to our wine and beer industry of our state.

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Resp to Costco RFP	

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